



<https://www.rootsegypt.com/job/telesales-team-leader/>

Telesales Team Leader

Description

1. Responsible for new employees business knowledge training, improve staff skills
2. Set up a team to complete the performance targets issued by the leadership
3. Regularly report on the completion of the situation, summarize experience, identify problems, modify sales ideas, develop plans, supervision and completion of sales tasks.
4. Organize sales meetings, uninterrupted training of staff ideas, and constantly improve sales targets.
5. Do a good job of weekly and monthly work plan, do a good job of report statistics, analyze the data, set sales targets, and be responsible for the process and results of the target.

Responsibilities

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Qualifications

1. Bachelor's degree of any course or equivalent experience
2. 5-10 years of B2C sales experience in the edtech/e-learning, insurance or service industry;
3. 2-3 years of team management experiences (Management subwidth 8-10 people)
4. Good at sales ideas delivery, have team management, summary skills, social skills, skills of solver difficult situations
3. Proven track record in sales achievement;
5. Passionate and self-motivated;
6. Must have good communication and negotiation skills;
7. Willing to develop a long-term career

Hiring organization

Roots Management Consultants on
Behalf of Customer

Employment Type

Full-time

Duration of employment

Permanent

Industry

E-learning

Date posted

June 23, 2024