

https://www.rootsegypt.com/job/telesales-2/

telesales

Description

- 1.Follow-up leads and educate them on the value of English education.
- 2. Assist customers through the process and gather their experience.
- 3. Closely track and close sales.
- 4. Generate new sales from referrals.
- 5. Mostly do telesales ?no need to go out
- 6. Provide study planning and advice
- 7. Encourage costumers to bring referrals
- 8.Imporve the satisification of costumers and help to build good brand

Qualifications

- 1.Bachelor's degree of any course or equivalent experience
- 2.2-3 years of B2C sales experience in the edtech/e-learning, insurance or service industry;
- 3. Proven track record in sales achievement;
- 4.Resident of Jordan
- 5. Passionate and self-motivated;
- 6. Must have good communication and negotiation skills;

Hiring organization

Roots Management Consultants on Behalf of Customer

Employment Type

Full-time

Duration of employment

Permanent

Industry

E-learning

Date posted

June 23, 2024