

https://www.rootsegypt.com/job/erp-sales-executive/

# **ERP Sales Executive**

# Description Main Duties:

- Works with the Sales Manager and team to develop and execute programs to drive pipeline & close deals
- Prospect new opportunities through networking, cold calling and other lead generation techniques
- Manage the sales cycle, performing lead qualification, arranging and providing demonstrations, quoting and closing.
- Increase TAB's sales volume and deal sizes
- Selling TAB's products throughout arranged meetings and visits with key persons
- Approach New clients for selling ERP Products
- Prepare Proposals
- Documents, records sales information and creates periodic reports to management.
- · Accurately enter data into and Leads CRM software system
- Recommend creative selling techniques based on market and product knowledge

## Requirements

- Experience: 2-5 years in software field.
- Excellent computer skills, Microsoft office and Internet.
- Excellent communication skills.
- Strong negotiations skills.
- · Strong Selling Skills.
- · Presentable.
- Strong Command of English.

## Hiring organization

Roots Management Consultants on Behalf of Customer

## Job Location

Nasr City, Cairo

## Industry

Computer Software

#### **Career Level**

Experienced (Non-Manager).

# **Duration of employment**

Permanent

#### **Experience**

2-5 years

## Job Type

Full Time

## Skills

Computer Skills: Word, Excel

Language: Very Good English

Level

#### **Base Salary**

EGP Confidential - EGP Confidential

# **Working Hours**

9 AM To 6 PM (2 Days OFF)

## **Vacancies**

3 Open Vacancies

# Date posted

April 30, 2019

#### Valid through

May 31, 2019