

Telesales Team Leader

Description

- 1.Responsible for new employees business knowledge training, improve staff skills
- 2.Set up a team to complete the performance targets issued by the leadership
- 3.Regularly report on the completion of the situation, summarize experience, identify problems, modify sales ideas, develop plans, supervision and completion of sales tasks.
- 4.Organize sales meetings, uninterrupted training of staff ideas, and constantly improve sales targets.
- 5.Do a good job of weekly and monthly work plan, do a good job of report statistics, analyze the data, set sales targets, and be responsible for the process and results of the target.

Responsibilities

- 1.Responsible for new employees business knowledge training, improve staff skills
- 2.Set up a team to complete the performance targets issued by the leadership
- 3.Regularly report on the completion of the situation, summarize experience, identify problems, modify sales ideas, develop plans, supervision and completion of sales tasks.
- 4.Organize sales meetings, uninterrupted training of staff ideas, and constantly improve sales targets.
- 5.Do a good job of weekly and monthly work plan, do a good job of report statistics, analyze the data, set sales targets, and be responsible for the process and results of the target.

Qualifications

- 1.Bachelor's degree of any course or equivalent experience
- 2.5-10 years of B2C sales experience in the edtech/e-learning, insurance or service industry;
- 3.2-3 years of team management experiences (Management subwidth 8-10 people)
- 4.Good at sales ideas delivery , have team mangement, summary skills , social skills , skills of solver difficult situations
- 3.Proven track record in sales achievement;
- 5.Passionate and self-motivated;
- 6.Must have good communication and negotiation skills;
- 7.Willing to develop a long-term career

Hiring organization

Roots Management Consultants on Behalf of Customer

Employment Type

Full-time

Duration of employment

Permanent

Industry

E-learning

Date posted

2024 ,23 00:00:00