

telesales

Description

1. Follow-up leads and educate them on the value of English education.
2. Assist customers through the process and gather their experience.
3. Closely track and close sales.
4. Generate new sales from referrals.
5. Mostly do telesales ☑ no need to go out
6. Provide study planning and advice
7. Encourage costumers to bring referrals
8. Improve the satisfaction of costumers and help to build good brand

Qualifications

1. Bachelor's degree of any course or equivalent experience
2. 2-3 years of B2C sales experience in the edtech/e-learning, insurance or service industry;
3. Proven track record in sales achievement;
4. Resident of Jordan
5. Passionate and self-motivated;
6. Must have good communication and negotiation skills;

Hiring organization

Roots Management Consultants on Behalf of Customer

Employment Type

Full-time

Duration of employment

Permanent

Industry

E-learning

Date posted

2024 ,23 ☑☑☑☑☑