sales supervisor/coordinator

Description

- Acquires new customers
- Serves existing customers by optimizing current Sales plan
- · Adjusts sales tactics based on tests and new insights in the field
- Resolves customer complaints and queries
- Submits sales orders
- · Maintains monthly or bi-monthly minimum goals
- · Completes market research and monitors competitor activity
- · Makes recommendations for the customer
- Maintains documentation of customer contact and account updates

Qualifications

- · Bachelor's degree
- · Additional certifications and other professional development experience
- 3+ year of sales experience
- Customer service and people skills
- Phone, email, and chat communication skills
- · Prospecting skills
- · Persuasion, negotiation, and closing skills
- · Ability to meet deadlines and financial goal minimums
- Motivation skills and a positive attitude
- Using SAP or similar programs.
- English Language.
- Create accurate reports.

Hiring organization

Roots Management Consultants on Behalf of Customer

Employment Type

Full-time

Industry

Manufacturing industry

Job Location

Ein al sokhna road, cairo

Date posted

2022 ,6 ??????