

ERP Sales Executive

Description

Main Duties:

- Works with the Sales Manager and team to develop and execute programs to drive pipeline & close deals
- Prospect new opportunities through networking, cold calling and other lead generation techniques
- Manage the sales cycle, performing lead qualification, arranging and providing demonstrations, quoting and closing.
- Increase TAB's sales volume and deal sizes
- Selling TAB's products throughout arranged meetings and visits with key persons
- Approach New clients for selling ERP Products
- Prepare Proposals
- Documents, records sales information and creates periodic reports to management.
- Accurately enter data into and Leads CRM software system
- Recommend creative selling techniques based on market and product knowledge

Requirements

- Experience: 2-5 years in software field.
- Excellent computer skills, Microsoft office and Internet.
- Excellent communication skills.
- Strong negotiations skills.
- Strong Selling Skills.
- Presentable.
- Strong Command of English.

Hiring organization

Roots Management Consultants on Behalf of Customer

Job Location

Nasr City, Cairo

Industry

Computer Software

Career Level

Experienced (Non-Manager).

Duration of employment

Permanent

Experience

2-5 years

Job Type

Full Time

Skills

Computer Skills: Word, Excel

Language: Very Good English Level

Base Salary

EGP Confidential - EGP Confidential

Working Hours

9 AM To 6 PM (2 Days OFF)

Vacancies

3 Open Vacancies

Date posted

2019 ,30 222222

Valid through

May 31, 2019