

Business developer/ German speaker

Description

As a BDR (Business Development Representative) you work in our team of internationalisation experts completing client projects. We are helping innovative companies with exciting products and services to expand to the German speaking markets. Therefore your German skills in spoken and written forms must be fluent. We work rather with a small number of interesting clients than with many clients with boring products.

Your tasks consist of doing analysis of our clients' target markets by doing research and gathering information (over phone and online research), making reports with the help of our team, finding potential contacts for our clients and contacting them (using eg. Phone, Email & LinkedIn Sales Navigator). Your daily working language will be German, but internal meetings are held in English.

Your main tools are a phone and a computer (incl. remote video meetings). You start as a remote employee from your own premises with your devices.

Qualifications

1-4 years experience

Google Workspace Products / MS Office

Phone (Outbound)

Project/task management software (eg. ClickUp)

LinkedIn

German (min C1) with working experience (spoken & written)

English (min B2) with working experience (spoken & written)

Hiring organization

Roots Management Consultants on
Behalf of Customer

Employment Type

Full-time

Date posted

2024 ,18 00:00:00